

# What Makes You Tick?

## E - Extroversion

## I - Introversion

I tend to think out loud		I think before I speak	
I prefer to stand out from the crowd		I prefer to blend into the crowd	
I act first, think later		I think first, act later	
I talk more than I listen		I listen more than I talk	
I tend work better in groups		I tend to work best on my own	

## S - Sensing

## N - Intuitive

I look at the finer details		I look at the bigger picture	
I think literally		I think about what things could be	
I like to start at the beginning		I like to jump in anywhere	
I focus on facts		I prefer using my imagination	
I keep my feet firmly on the ground		I'm a dreamer	

## T- Thinking

## F- Feeling

I generally follow my head		I generally follow my heart	
My decisions are based on logic		My decisions are based on feelings	
I tell it as I see it		I'm careful not to say things that might upset people	
I ask myself if something is the right decision		I ask how will this decision affect others	
I can give and take criticism well		I avoid giving or receiving criticism	

## J - Judging

## P- Perceiving

I like writing lists		I don't like writing lists	
I like to plan and organise		I prefer to go with the flow	
I'm happy when a decision has been made		Happiest when my options are open	
I prefer to know what I'm getting myself into		I like to adapt to new situations and change	
I work first and play later		Play now and work later	

# What Makes You Tick?

## ISFJ

12.7% of the population fall under this personality type

### The Defender



<b>Strengths</b>	You're co-operating and caring by nature, you work at a steady pace until the job is done. You work towards practical outcomes and you are generally a practical and reliable person. You are conscientious about your work/studies, as well as being loyal, thorough and accurate. Friendly, but usually won't express their views till asked as you are quiet but dependable.
<b>School and Learning</b>	Solid learners and prefer practical subjects, like to have clear instructions and direction. They work hard and hand work in on time.
<b>Job Suggestions</b>	Nursing, medical therapies, sports massage, health care assistant, veterinary nurse, childcare, customer services, call centre work, administration, accountancy, library/information worker, legal executive, teaching.
<b>Your personality</b>	Others see you as popular, warm and you like the security and safety of family and friends. You are loyal and caring to those around you but also strong, protective and determined.

## ISTJ

13.7% of the population fall under this personality type

### The Detective



<b>Strengths</b>	You are trustworthy as a person and you focus hard on the task in hand. You approach things sensibly and realistically with a calm and serious head. You can work at a steady pace until the job is complete and you are happy to work alone and work towards a practical solution to a problem. You are Logical, consistent, orderly and you like to follow the rules.
<b>School and Learning</b>	You often do well in your studies and have an attention to detail and hard work. You may prefer subjects which require observation such as Maths and enjoy reading.
<b>Job Suggestions</b>	Accountancy, law, uniformed services, building surveying, RSPCA, administration, postal worker, traffic warden, bricklaying, plumbing, painter and decorator, financial adviser, court clerk, dentist, optician, pharmacy assistant, farmer, locksmith, watch repair, management.
<b>Your personality</b>	Others see you as strong and determined and you quite like to be the boss! You like to perfect you skills throughout your life and you tend to be happy in your own company.

# What Makes You Tick?

## ENFJ

2.8% of the population fall under this personality type

### The Motivator



<b>Strengths</b>	You are a charismatic person who can communicate well with others. Tend to be sociable, friendly and trustworthy. You are Innovative and creative and can easily use your initiative. You focus on the needs of others and you tend to have things well organised
<b>School and Learning</b>	You learn through interaction and imitation. As you learn your mission to find your calling in life grows.
<b>Job Suggestions</b>	Event's organiser, advice work, sales/marketing, public relations, teaching, law, media, journalism, tourism, trainer/training manager, retail work, paramedic, youth work, care work, chef, entertainer, fundraiser, politics, town planning, hotel/hospital porter.
<b>Your personality</b>	You can be very popular within your social circle. People see you as intelligent, warm with great vision and charisma. You tend to have a busy life so you need to move fast to fit everyone in.

## INFJ

1.7% of the population fall under this personality type

### The Visionary



<b>Strengths</b>	You have the ability to analyse the World around you and understand what is going on. You can deal with complex issues and focus on the possibilities. You are concerned with the welfare of others and you enjoy helping others. You are creative, a good quick learner and good with words. You are a visionary and like to be in intense situations
<b>School and Learning</b>	Usually love to learn. You like to untangle problems that lead to more questions. Interested in the theories behind concepts
<b>Job Suggestions</b>	Counselling, psychology, teaching/teaching assistant, languages, journalism, youth worker, hair/beauty, care work, social work, sports therapy, medical therapies, tattooist, administration, editor, writer, life coach, customer relations, call centre worker
<b>Your personality</b>	Others often see you as deep and quiet but imaginative. You come across as warm and caring and you value other people thoughts, opinions and uniqueness.

# What Makes You Tick?

## ISTP

6.4% of the population fall under this personality type



### The Risk-Taker

<b>Strengths</b>	You tend to be more of a risk-taker as you are confident and independent. You can make decisions without being sentimental and work towards a practical solution or outcome. You thrive on solving problems and you are realistic and results driven. You can detach yourself from emotional aspects of problems and remain objective.
<b>School and Learning</b>	Normally mechanically gifted and can sometimes favour mechanical/technology based subjects. Learn through experimentation, like to keep active in lessons and learn through problem solving.
<b>Job Suggestions</b>	Environmental work, agriculture, horticulture, forestry worker, chef, engineering, construction, paramedic, uniformed services, driver, car mechanic, warehouse work, medical technician, photographer, building surveyor, ICT work, health service technician.
<b>Your personality</b>	Others see you as determined and strong in character. You can be confident and assertive and like to explore. You enjoy discovering the World around you.

## ISFP

6.1% of the population fall under this personality type.



### The Carer

<b>Strengths</b>	You are quite a private person generally and can be hard to get to know. However once people know you they see you are trusting and kind, considerate and loyal. You can be quite sensitive but you are tolerant in difficult situations. You have the ability to calm things down well and you are realistic and down to earth. You can be very observant and you work best with a step by step approach.
<b>School and Learning</b>	Strong learners who tend to learn best when asking questions and taking a hands on approach to learning. Tend to prefer art and music based subjects.
<b>Job Suggestions</b>	Care work, advice work, retail, hospitality, work with animals, horticulture, driver, arts and crafts, driver, sports massage, countryside ranger, roofer, tree surgeon, agriculture, nurse, social worker, SEN teacher, support worker, drug/alcohol worker
<b>Your personality</b>	You can be very popular and friendly even though you enjoy spending time alone. You have strong perspective and you are thorough with everything you do. You can be impulsive and you are good at improvising.

# What Makes You Tick?

## INTP

2.4% of the population fall under this personality type

### The Inventor



<b>Strengths</b>	You enjoy working on your own ideas and require little routine in your life. You are curious about how things work and have ingenious and inquisitive strengths. You approach situations logically and can work independently. You tend to be a quiet, calm observer and can adapt easily to a change in plans.
<b>School and Learning</b>	Usually love learning. Like to share ideas and knowledge. Like to have their intellect challenged and strive for perfection in their work.
<b>Job Suggestions</b>	ICT/Digital and computing, engineering, research and development, inventor, scientific work, building surveying, photography, sign writing, car mechanic, stone mason, solicitor, architect, welder, quality control, manufacturing, electronics
<b>Your personality</b>	Others see you as intelligent and wise with a great amount of determination. You are more likely to speak out if you have something valuable to contribute to the conversation.

2.8% of the population fall under this personality type

## ENTP

### The Artist



<b>Strengths</b>	Your strengths include being assertive and confident. You love to solve complex problems as you are enterprising and curious. You like to work on more imaginative projects as you are creative, lively and energetic
<b>School and Learning</b>	Learn best by getting involved and can dislike lectures and routine. Prefer to learn through debating ideas with others and being challenged about their own ideas.
<b>Job Suggestions</b>	Detective, musician, town planner, politics, campaigner, creative design, ICT/Digital, legal work, media/film/TV, advertising, marketing, engineering, construction, scientific work, advice work, retail, youth work, self employment, entrepreneur.
<b>Your personality</b>	Others see you as someone who likes to try new experiences. You are fast with works and actions and you like to move quickly from one idea to the next and like to work on multiple tasks.

# What Makes You Tick?

## ENFP

6.3% of the population fall under this personality type

### The Enthusiast



<b>Strengths</b>	You have an infectious enthusiasm in life which makes spending time with you fun for others. You enjoy creating and taking part in new experiences but you can get bored quickly. You are able to solve problems at the last minute and you are always the optimist. You are creative and perceptive, you are co-operative and you look to provide and seek support from others.
<b>School and Learning</b>	May be more of a social learner and like to let your creativity and imagination run free. You may also like to link your knowledge to the bigger picture.
<b>Job Suggestions</b>	Teacher, teaching assistant, medical therapies, retails work, advice work, care work, chef, psychologist, media, journalism, advertising, politics, design/creative work, sports therapist, coach/trainer, paramedic, medicine, writer, film maker, actor, event organiser.
<b>Your personality</b>	Others see you as energetic and creative and always like to keep yourself busy. You are always thinking about new ways to do things and you prefer variety in your life to peace and quiet.

## INFP

3.2% of the population fall under this personality type

### The Dreamer



<b>Strengths</b>	Your strengths include being calm, adaptable, idealistic, curious and thoughtful. You have strong internal beliefs and you are devoted to others and the causes they care for. You have a lot of patience with complicated situations but less so when you are dealing with routine details. Your ideas are original and conceptual
<b>School and Learning</b>	Generally enjoy learning and excelling at school. You may find you work well independently and you also tend to be creative and feel the need to express yourself.
<b>Job Suggestions</b>	Advice work/welfare rights, media, journalism, HR, languages, care work, picture framer, sports therapy, retail work, waiter/waitress, youth work, photographer, counsellor, web design, interior design, medical therapies, psychologist, drug and alcohol worker, support worker.
<b>Your personality</b>	Others see you as imaginative and playful and very supportive within your social group. At the same time you can also be careful and tend to wondering wither to jump in head first or step back and suss out the situation first.

# What Makes You Tick?

## ENTJ

2.9% of the population fall under this personality type

### The Entrepreneur



<b>Strengths</b>	You are a leader, mover and shaker! You are determined, clear and assertive. You dislike routine and like to be challenged in life. You tend to be objective fair and stimulating. In your work life you like to be working on imaginative projects leading with your own initiative. You are a good planner and prefer forward thinking.
<b>School and Learning</b>	Often avid learners and love to read, with an unlimited curiosity and a thirst for knowledge. Tend to do well in school when you feel engaged. Self-motivated and learn well alone and don't like to waste time.
<b>Job Suggestions</b>	Self-employed/business owner, hotel manager, countryside ranger, driver, painter/decorator, tiler, carpet fitter, web designer, computer programmer, psychologist, market trader, catering/hospitality, retail supervisor, administration, sales and marketing.
<b>Your personality</b>	Others see you as a leader, as you possess strength and you can generate new ideas and ways of working. You are determined to make things happen.

## INTJ

1.4% of the population fall under this personality type.

### The Strategist



<b>Strengths</b>	You are more of a problem solver. You have strengths which include; being clear and concise, enjoy understanding complex theories and ideas, organised and enjoy self-improvement. Generally you have very high standards you are creative and driven to succeed. You prefer to develop your own ideas as you are organised, private and independent.
<b>School and Learning</b>	Usually you love learning. You aim to excel and achieve all your goals. You prefer theoretical and complicated subjects.
<b>Job Suggestions</b>	Designer, engineer, financial work/accountant, scientist, manager, building surveyor, photographer, dental hygienist, care mechanic, ICT, web design, self-employment, environmental health officer, administration, telephone helpline work.
<b>Your personality</b>	Others see you as intelligent and have a lot determination. You are wise and high flying with big ideas. You pay attention to detail

# What Makes You Tick?

## ESFP

8.7% of the population fall under this personality type.

### The Performer

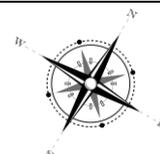


<b>Strengths</b>	You are a team player. You prefer to be working in a team and you are good at predicting how others will react to certain situations. You thrive on variety and socialising, you live in the moment. Aside from this you are generous with your time and money and can be very supportive and sympathetic. You are persuasive, tactful and a skilled negotiator.
<b>School and Learning</b>	Tend to be a strong learner with curiosity in subjects such as art, music and environmental sciences. Enjoy learning through hands on experience. Tend to be a strong learner with curiosity in subjects such as art, music and environmental sciences. Enjoy learning through hands on experience.
<b>Job Suggestions</b>	Social worker, counselling, health and social care, retail, estate agent, hospitality, catering, tourism, performing arts, entertainer, scaffolder, taxi driver, bar work, youth work, paramedic, animal care, carpentry/joinery, environmental work, sales.
<b>Your personality</b>	Others see you as sociable as you enjoy spending time with your friends and family. You are graceful and skilled in sports and leisure activities.

## ESTP

5.8% of the population fall under this personality type.

### The Explorer



<b>Strengths</b>	You are an adventurer! You are full of energy and like to keep your life busy. You are enthusiastic about most things and fun loving. You are often fearless in most situations and can be highly adaptable, inventive and resourceful. You also tend to be observant and assertive and solve problems analytically. You don't tend to keep things to yourself and often think out loud as you like to be productive and are driven by results.
<b>School and Learning</b>	You enjoy using practical skills and you tend to gain these skills through hands on learning. You sometimes find it hard to sit still and prefer to learn through interaction.
<b>Job Suggestions</b>	Youth work, law, engineering, construction, driving jobs, environmental work, paramedic, auctioneer, actor, self-employment, bricklayer, outdoor activity leader, warehouse work, roofer, taxi driver, car mechanic, private detective, uniformed services, horticulture, chef
<b>Your personality</b>	Others see you as confident and fearless. You like to explore and learn by doing as opposed to watching. You like your life to be full of action and you're fun to be with however you can get bored easily.

# What Makes You Tick?

## ESTJ

10.4% of the population fall under this personality type

### The Ruler



<b>Strengths</b>	You are someone who stands up for what they believe in. You are good at achieving goals as you are productive and results focused. You are good at making decisions, you are direct and realistic. You are well organised generally and a good forward planner. You can be outspoken but you are confident and assertive and approach situations analytically and without sentiment.
<b>School and Learning</b>	Strong learners who tend to do well in school. You may have a studious nature, study hard and excel in school.
<b>Job Suggestions</b>	Finance, business manager, law, uniformed services, engineering, construction, call centre manager, floor layer, outdoor work, driving roles, market trader, self-employed, estate agent, trainer/coach, buyer, prison officer, administration, health and safety, ICT
<b>Your personality</b>	You hold strength and courage and you enjoy taking charge of situations. Others see you as the organiser which you prefer as you ensure things get done and have a no nonsense approach.

## ESFJ

12.6% of the population fall under this personality type.

### The Host



<b>Strengths</b>	You are a socialiser and you like to keep everyone in the loop. You are a loyal friend and you respect others and their traditions. You are enthusiastic, practical and realistic and you like to get things finished once you have started them. You tend to be happiest when you are focused on a task which has clear and practical outcomes. You are friendly and kind and can be decisive and tend to be consistent with your decisions.
<b>School and Learning</b>	You tend to do well in school, you stick to the guidelines set and you have a desire to make a difference in people's lives. You prefer to be doing things and you may not engage as well with theoretical learning.
<b>Job Suggestions</b>	Health service, therapist ,hospitality and catering, chef, waiter/waitress, tourism, marketing, hair/beauty, teaching, advice work, call centre work, care, administration, legal executive, air cabin crew, fund raiser, personal trainer, drug and alcohol worker, hotel/hospital porter.
<b>Your personality</b>	Others often describe you as a bit of a chatterbox, but you are popular as you are generous and kind. You come across as warm and friendly to others and you are loyal within your friendships and family.